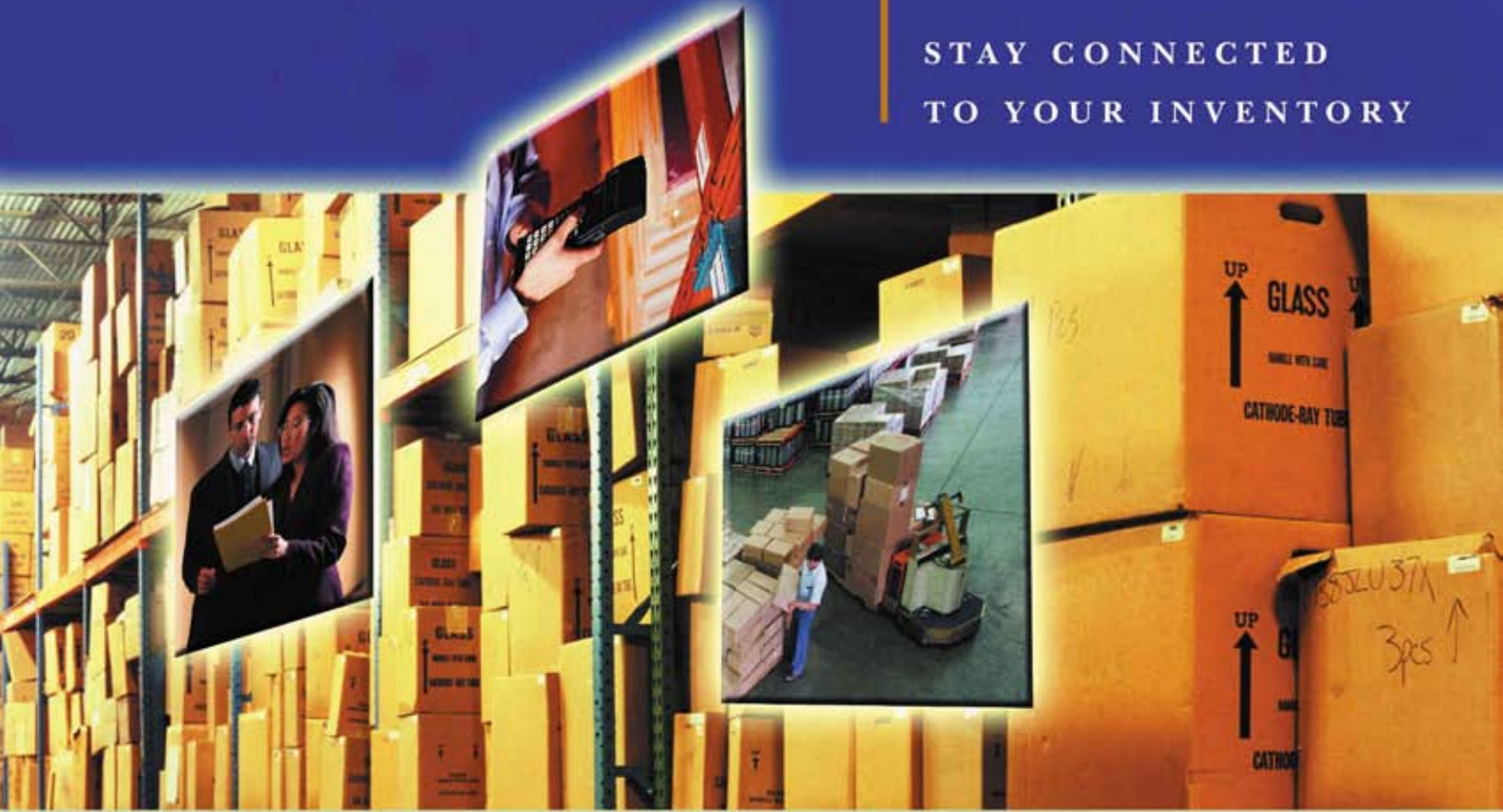


STAY CONNECTED  
TO YOUR INVENTORY



## ACCU-DART Case Study: Direct Integration Key to Success

ACCU-DART is a real-time inventory management solution designed to integrate directly with Sage Accpac ERP, Sage Pro ERP, and AccountMate. Using radio-frequency scanners, it allows the warehouse staff to instantly update the accounting system in real-time, ensuring that all users throughout the organization have the most up-to-date information.

Teleswitch is a leading supplier of voice and data communication solutions in Miami, Florida. They process a large volume of serialized inventory every day. Processing transactions accurately and quickly is incredibly important to their success. In an effort to manage their inventory, Teleswitch had tried another warehouse scanning solution but it did not perform well and caused major bottlenecks in their operation. Throughout their entire organization they were using different systems to manage accounting, track inventory, maintain customer data, etc. By having several separate systems, they also found it difficult to find the most accurate information. Reconciling data between the

*"ACCU-DART's direct integration with Sage Accpac ERP has helped Teleswitch become a more dynamic, more responsive company to their customers' needs"*

- Peter Kaufman, President  
ADSS Global



various systems was also time-consuming and frustrating. For Teleswitch, having one database was the key to success.

When Teleswitch contacted ADSS Global, they were looking for new system which could integrate all the different aspects of their operations and improve inventory control. They determined that Sage Accpac ERP offered the functionality they needed. Peter Kaufman, president of ADSS Global, determined that



ACCU-DART would be an ideal addition because it is so tightly integrated with Sage Accpac ERP, and because it

can be customized to fit their unique requirements.

ACCU-DART is an inventory control solution that is directly integrated with the Sage Accpac ERP, Sage Pro ERP, and AccountMate. As the warehouse staff complete transactions with the handheld radio-frequency scanners, the information is updated in real-time directly into the accounting system. There is no second database to reconcile, no additional information to maintain. Also, because ACCU-DART reads and updates directly from the singular database, staff can perform the same operations on the same system, regardless of whether they're using the handheld ACCU-DART devices or a computer running



the accounting system.

With ACCU-DART, the warehouse staff can completely manage their jobs from the handheld scanners, while



the office staff can access the most current information in real-time. For Teleswitch, a major benefit was the ability to process serial numbers quickly and accurately.

After implementing ACCU-DART, Teleswitch has

noticed a significant improvement from their previous system. According to Peter Kaufman, "They have been able to turn their inventory around much quicker with significantly fewer problems".

By employing a system that directly integrates with their accounting system, the Teleswitch warehouse is able to process orders quicker and more accurately, and everyone in the office has easy access to the same, current inventory data. This in turn improves their ability to make better decisions, in a more timely manner.

"ACCU-DART has allowed them to manage their inventory in a much more efficient way" says Pete Kaufman.

ACCU-DART is the ideal integrated inventory control solution for your business.

**For more information on ACCU-DART:**

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